



## Job Description

Name of the Company	Tatva Chintan Pharma Chem limited
Position	Chief Executive Officer – CEO
Role Purpose	To provide right business direction and leadership for a specialty chemical company by setting up strategic goals and objectives of the organization and ensure necessary resources are in place to achieve profitably with sustainability.
Role Reports to	Director
Location	Vadodara
Qualification	<p>B.Sc./M Sc. – Chemistry or BE/B Tech.- Chemical Engineering</p> <p>Preferabley from IIT,IISC, UDCT, HBTI, BITs Pilani, VIT or reputed college/university</p> <p>&amp; MBA preferabley from IIM ( preferred) or Mgt. course from reputed institute</p>
Years of experience	<p>25 + Years (At least 7 Years' experience as a CEO, must have 3-5 years of experience in public limited ( listed specialty chemical company )</p> <p>Must have executed 100 Cr. To 200 Cr. Projects</p>

## **Key Focus Area**

### **A. Financial Leadership:**

- Manage Overall P&L, Growth, & EBITDA as Per agreed targets
- Ensure financial health, overseeing performance, and risk management.
- Manage investor relations & concern stake holders of business

### **B. Strategic Vision and Execution:**

- Design, Develop & Implement Overall Business Strategy & Plans of specialty Chemical Company
- Lead the Organization Growth Plans & Achieve Targeted Top / Bottom lines through Effective Business Strategies with focus on export market ( US, UK, Japan, China & other countries)

### **C. Operational Excellence:**

- Effectively Coordinating & Managing all Functions-Marketing, Manufacturing, Supply Chain, HR, Quality, Regulatory Affairs & R&D
- Lead the Development of organization long & Short-Term Strategies with focus on growing specialty chemical business in export market
- Successfully execution of 100-200 crores projects
- Drive automation & innovation to bring operational efficiency

### **D. Organizational Culture and Development:**

- Foster a culture aligned with company mission, vision, and values.
- Enhance employee engagement and development.

### **E. Business Development and Innovation:**

- Develop Business Prospects by Studying Economic Trends & Revenue Opportunities; Projecting Acquisition & Expansion

### **F. Compliance and Risk Management:**

- Oversees Financial Performance & Risk Profile while ensuring all Statutory & Regulatory Compliance, Monitor Company Performance by Measuring, Analyzing Results, Initiating Corrective Actions & Minimizing the Impact of Variances.

### **G. Technology and R&D Leadership:**

- Discover and implement new product, new technologies that yield competitive advantage
- Be competitive in building R &D, ADL ,Technoly Transfer for new product commercialisation

### **H. Customer and Market Focus:**

- Develop new markets and strengthen relationships with existing and new customers, ( especially MNCs of US, Europe, Japan, Korea )
- Identify and create opportunities within existing customer base.

### **I. Industrial and Public Relations:**

- Manage industrial relations and enhance public relations

### **J. Revenue Generation and Data Analytics:**

- Drive additional revenue through new technologies, products, and market opportunities.
- Utilize data analytics for conclusive decision-making and effective strategies.

**Threshold skills and capabilities required to execute the role**

- Knowledge of New chemistry, green chemistry, new preproducts & chemical technological trends to build strategy
- Business accumen
- Ability to conduct technological analyses and research with safe & cost effective methods
- Excellent communication skills, Leadership and organizational abilities
- Strategic thinking & Problem-solving aptitude
- Financial Planning & Strategy, Forecasting, Marketing & Business Development
- Risk Management, Compliance & Regulatory Requirements
- Budgeting, Balance Sheets, Income Statements, Cash flow & Capital Planning Management Knowledge, Skills and Abilities
- A Technical & Financial Savvy leader with the Ability to Set Clear Priorities, Delegate & Guide Investment in People & Systems
- High on ownership & accountability

To know more about Tatva Chintan kindly click below link:

**Our website**

<https://www.tatvachintan.com/>

**On linkedin**

<https://www.linkedin.com/company/tatva-chintan-pharma-chem-ltd/mycompany/?viewAsMember=true>

**on yotube**

<https://www.youtube.com/watch?v=8pzBWPw6e-U&t=2s>

**About Tatva Chintan**

The company has globally marked its business presence in multiple niche segments of the specialty chemical industry like Phase transfer catalyst (PTC), Structure directing agents (SDA), Electrolyte salts and solutions (ES), Pharmaceutical and Agrochemical Intermediates and other Specialty chemicals (PASC) & Brominated Flame Retardants (BFR). We specialize in undertaking niche chemistry such as Electrodialysis, Continuous flow chemistry, Photo-chlorination, Grignard, Isomerization, Ammoxidation, Etherification, Cyclization, Cyclic Amination, Ketone formation, C-C Coupling, Oxidation, Bromination & Solid State Distillation.